

Summary of GRANT DEVELOPMENT WORKSHOP at UNBC (August 13-15, 2024)

This workshop will address the 'start-to-finish' of developing a competitive funding proposal. It is designed to be useful for researchers at any career stage, from any discipline, and to be relevant to any funding agency.

The workshop will be delivered in-person over three days, with the first two days including the main grant development workshop sessions and the third day including two additional advanced sessions. Participants who would like to attend the main workshop must be available for all four sessions on August 13th and 14th but participants can sign up for the August 15th sessions individually. The schedule will be as follows:

August 13th (main workshop)

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|--------------------------|---|-----------------------------------|
| Morning (9:00 am-Noon) | Proposal Development (Find, Frame, Finesse) | Strategies for competitive grants |
| Afternoon (1:00-4:00 pm) | Focus Session #1 - Planning & Mapping | Making a feasible plan |

August 14th (main workshop)

| | | |
|--------------------------|--|--------------------------------|
| Morning (9:00 am-Noon) | Focus Session #2 - Refining & Finalizing | Crafting a persuasive proposal |
| Afternoon (1:00-4:00 pm) | Focus Session #3 – Resubmitting | Resubmitting an application |

August 15th (advanced sessions)

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|--------------------------|---|-------------------------------------|
| Morning (9:00 am-Noon) | Advanced Session #1 – Advanced Grantscrafting | Advanced grantscrafting strategies |
| Afternoon (1:00-4:00 pm) | Advanced Session #2 – Team Proposals | Developing effective team proposals |

MAIN WORKSHOP SESSIONS (August 13th and 14th)

Proposal Development (Find, Frame, Finesse)

This 3h session will cover the complete cycle of proposal development (making the plan + crafting the proposal).

Focus Session #1 – Planning & Mapping

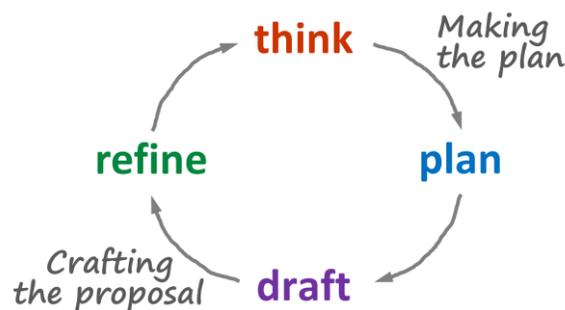
This 3h session will address strategies for making a feasible plan (aligning with funder; research project, team, budget). Feasibility is a key review factor for most funding.

Focus Session #2 – Refining & Finalizing

This 3h session will address strategies for crafting an excellent proposal that is clear and readable, and addresses the funder's instructions and review criteria.

Focus Session #3 – Resubmitting

This 3h session will address strategies for revising and resubmitting an unsuccessful application.



ADVANCED SESSIONS (August 15th)

Advanced Session #1 – Advanced Grantscrafting

This workshop will address one of the key challenges in research and proposal development: how to elevate a proposal to the 'safe zone' for funding competitiveness. Many grants are fundable, but few are funded. What makes the difference? At the 'top' of the ranks, what can one do to optimize funding success? And what are effective ways to modify a proposal to get funded on resubmission?

In this workshop, Dr. McArthur will discuss advanced grantscrafting strategies and approaches that can help change a grant's review from good to excellent to funded.

Advanced Session #2 – Team Proposals

Research is nearly always done by teams of people. This is both an *opportunity* – because more perspectives, skills, knowledge and 'brains' makes for shared work and a "whole is more than the sum of its parts" impact – and a *challenge* – because each person brings their own practice of managing time, effort, personnel, etc.

In this workshop, Dr. McArthur will discuss how to develop an effective team structure and performance plan that also work for the research program and also get reviewed favourably by the funding agency.

ABOUT THE SPEAKER

Dr. Dawn McArthur is a scientist who has held senior research development positions since 1999, first at SFU and since 2003 at the Children's & Women's Health Centre of BC, where there are two UBC research institutes [BC Children's Hospital Research Institute (BCCHR) and Women's Health Research Institute (WHRI)]. Dr McArthur was recruited to the Children's & Women's campus to establish and lead the Research & Technology Development Office (RTDO), where she has a system-wide mandate to enhance research excellence, capacity, and competitiveness of the campus's multi-disciplinary research community. The RTDO is a small unit of highly trained specialists and has an exceptional record for success, helping to bring in nearly \$500 million in external funding. Dr McArthur works with researchers from all fields, from arts/design to zoology. She gives workshops and webinars in Canada and abroad on various topics related to grants and research development.